

IVÁN PINTOR GONZÁLEZ

Business Automation • Business Intelligence • CRM & ERP • Applied AI

Ourense, Spain • EU citizen — no work permit required • Open to remote work and relocation • +34 608 397 233 •
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PROFILE

Three years building the technology function of a four-office accounting and advisory firm from the ground up, with a focus on automating business processes end to end. I identify the bottleneck, design the workflow, build it and train the people who use it. Background in Economics and IT, with continuous specialisation in artificial intelligence.

SKILLS

Automation: Bitrix24 • Power Automate • Make • n8n • Cross-department workflow design

Data & BI: SQL (Trino, complex queries) • Apache Superset • Python (pandas) • R • Executive dashboards

CRM & ERP: Advanced Bitrix24 administration • A3 / CAISoftware • API integrations • Microsoft 365

Artificial intelligence: OpenAI, Anthropic and Gemini APIs • Integration into business processes • Training for staff and corporate clients • Compliance (GDPR, EU AI Act)

Development & product: Web applications with embedded AI • Process design and rules engines • Cost/benefit prioritisation • Documentation and training

Languages: Spanish and Galician (native) • English B2 certified (2022) • Dutch (basic, ongoing)

EXPERIENCE

Business Automation & Technology Lead • Asesoría VilaCastro, S.L. — accounting and advisory firm

Ourense, Spain • September 2023 – September 2026

De facto head of the technology function, which did not exist before I joined. Progressed from internship to full responsibility for product and technology across the firm.

- Automated the full commercial cycle, from quotation to client onboarding: data entry went from seven separate systems down to one.
- Built the end-to-end system for processing public employment subsidies: QR-accessible web form with conditional logic, a rules engine calculating the exact grant amount against all scheme criteria, automatic progression through workflow stages, escalating reminders, and real-time updates to billing and management indicators.
- Full administration of the corporate CRM and design of automated workflows (Bitrix24, Power Automate, Make, n8n) across the Accounting & Tax, Payroll, Legal and Administration departments. Coordinated the server migration and the redesign of the firm's document structure. Single point of contact with technology vendors and responsible for the response to major incidents.
- Designed and built the management reporting system for the board, consolidating data from over 500 clients: client portfolio, workload per consultant, billing and profitability in real time.
- Led the adoption of AI across the firm: integration of generative models via API into internal processes, compliant usage guidelines, and ongoing staff training.
- Developed an in-house web application for candidate assessment: online tests, automated PDF reports and AI-assisted scoring against predefined criteria, with an architecture that keeps candidates anonymous to the model (GDPR and EU AI Act compliant).
- Combined the technology role with fee-earning work: own portfolio of 30 clients in full bookkeeping (bank and card reconciliation, invoicing, balance verification), including key accounts, plus a year managing the firm's official e-notifications service. Also covered the administration desk for five months.

AI Instructor — Corporate Training (external) • ForgalTalent

Freelance engagement • 2025 – 2026

- Designed and delivered training sessions on applied AI for staff at client companies, with hands-on content built around real administrative, accounting and tax tasks.

EDUCATION & TRAINING

BSc in Economics — Universitat Oberta de Catalunya (UOC) • Final year, one module and thesis outstanding

Master's Programme in Artificial Intelligence — Big School / Universidad Isabel I • Private qualification

Systems and Network Administration, 650 hours — Sigma Formación • Certified

Machine Learning, 200 hours — Grupo 2000 • **Mass Adoption of AI** — Founderz

Online Teaching Certification — ForgalTalent • **ACTIC** — ICT Competences Accreditation

References: signed letter of recommendation from the managing director and telephone references available on request. My departure was due solely to budget constraints at the firm.